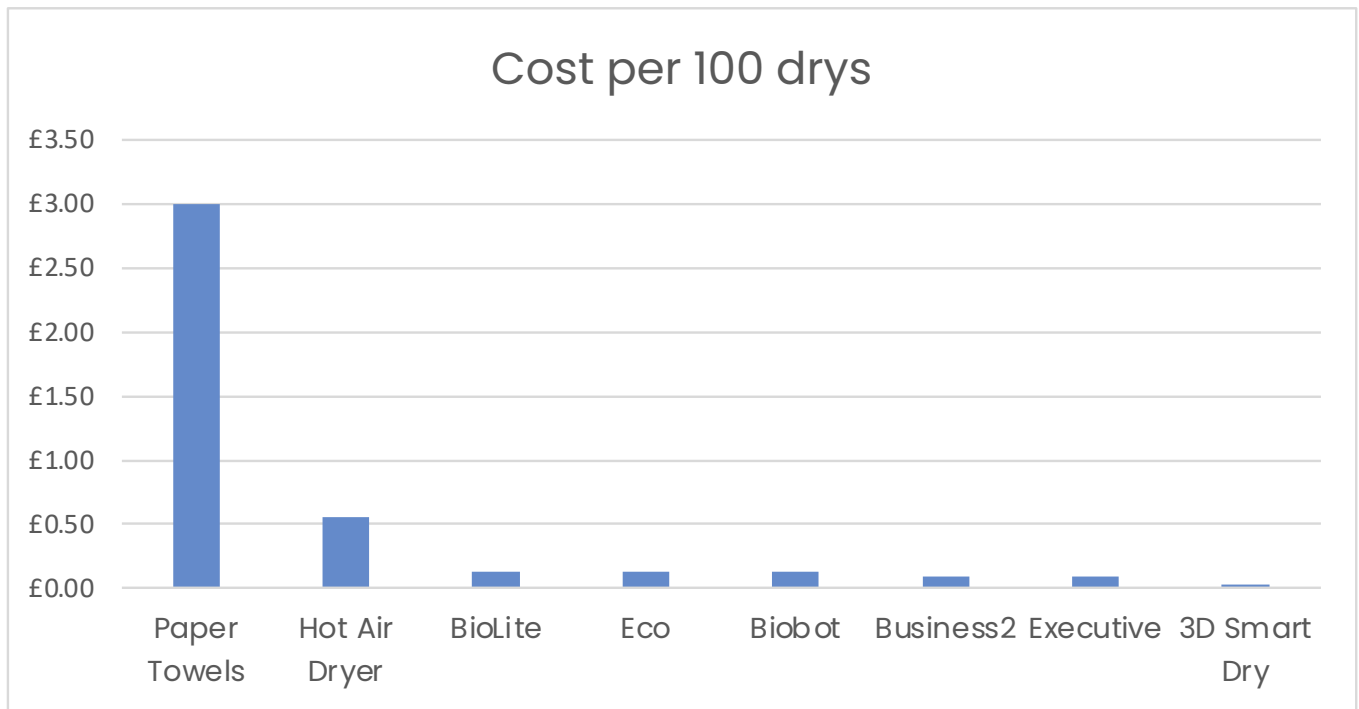


Usage Cost Comparison

	Cost per dry	Cost per 100 drys
Paper Towels	£0.03	£3.00
Conventional Hot Air Dryer*	£0.0055	£0.55
BioLite	£0.0012	£0.12
Eco	£0.0012	£0.12
Biobot	£0.0012	£0.12
Business2	£0.0010	£0.10
Executive	£0.0010	£0.10
3D smart Dry	£0.0003	£0.03



Cost based on £0.0067 per paper towel (3 towels per dry) and £0.33 per KWH.

*2000 Watt dryer with a drying time of 30 seconds.

Cost Comparison

Biodrier vs Conventional Drier vs Paper Towels

<i>Number of people on site</i>	50	75	100	125	150	175	200	225	250	275
<i>Number of operations per day per person</i>	1.00	1.25	1.50	1.75	2.00	2.25	2.50	2.75	3.00	3.25
<i>Total number operations per day</i>	50	94	150	219	300	394	500	619	750	894
<i>Conventional driers cost PA*</i>	£72	£134	£215	£313	£429	£563	£715	£885	£1,073	£1,278
<i>Biodrier cost PA**</i>	£4	£7	£11	£16	£21	£28	£36	£44	£54	£64
<i>Paper towel cost PA</i>	£260	£488	£780	£1,138	£1,560	£2,048	£2,600	£3,218	£3,900	£4,648
<i>Savings electricity PA</i>	£68	£127	£204	£297	£408	£535	£679	£841	£1,019	£1,214
<i>Saving over paper towels</i>	£256	£481	£769	£1,122	£1,539	£2,019	£2,564	£3,173	£3,846	£4,584

	Conventional Drier Cost per Dry	Biodrier Cost per Dry	Paper Towel Cost	
<i>Running Time Per Dry (Sec)</i>	30	15	Cost Per Towel	£0.0067
<i>Rating (watts)</i>	2000	200	No Towels / Dry	3
<i>Cost Per Dry</i>	£0.0055	£0.00028	Cost / Dry	£0.02
<i>KWh Per Dry</i>	0.01667	0.00083		
<i>Number of Hand Dryers</i>	1	1	Number of Dispensers	1

Based on:

Electricity Cost: £0.3300 / kWh

Days per week available: 5

Weeks available PA: 52

* 2000 Watt dryer with a drying time of 30 seconds.

** Biodrier 3D Smart Dry on lowest setting.